

One in three eligible disputes  
never has to become a chargeback.



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The Experience: BSA | Payments | Financial Crimes

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# Three products, one problem set

1

## FusionDMS

Dispute Management System

Cards, ACH, and check fraud in one system. Intake through resolution, with the Reg E clock tracked at every step.

2

## FusionCRS

Collections and Recovery System

Automate collections and recovery, strengthen compliance, and see the whole relationship.

3

## FusionLRS

Legacy Research System

Access your legacy data without paying legacy conversion prices.

### Birmingham, Alabama

100% U.S.-based implementation and support

### Over 100 clients

\$60M community bank to \$180B regional bank

### 25+ years

Of domain expertise on our team

### 3X Best Place to Work

Best in Fintech, American Banker, 2026  
3X Best in Alabama

## Two clocks start when the customer calls. The third started without you.

### Your fraud team

Working out whether this is actually fraud: a first-party claim, a merchant service problem, cardholder error, or genuine unauthorized use.

### Reg E

Provisional credit is owed within ten business days of the customer reporting it, finished investigation or not. This is the one the examiner opens first.

### The card networks

Their windows run from the transaction date, not from the day the customer calls. Miss the window to file and the recovery right is gone.

**11 days**

is the industry average to first provisional credit, against a ten-business-day deadline.

**Fraud is judged on whether you got it right.**

**Reg E is judged on whether you were on time.**

*Auriemma Roundtables, survey of 30+ institutions.*

# What your core charges to investigate a dispute

Cores bill per transaction, not per claim. One compromised card can mean one claim and several billed transactions.

**\$30 to \$90**

is what institutions tell us they pay their core to investigate a single claim.

## WHAT THAT ADDS UP TO IN A YEAR

25 disputes a month

**\$9,000 to \$27,000**

50 disputes a month

**\$18,000 to \$54,000**

100 disputes a month

**\$36,000 to \$108,000**

**If the merchant refunds the cardholder first, these costs never happen.**

*Customer-reported. No core processor publishes dispute pricing, so the only place to confirm this number is your own invoice.*

## And the volume is climbing

**83%**

of issuers say dispute volumes are rising

**42%**

rank fraud and disputes among their two largest platform operating costs

**75%**

of disputing consumers go straight to their issuer, not the merchant

**8 in 10,000**

transactions are disputed; 2.6 of those generate an issuer loss

**Whatever your dispute team is handling today, it is not the peak.**

*Javelin Strategy and Research, January 2026. PYMNTS Intelligence, July 2026. 2024 PULSE Debit Issuer Study.*

# FusionDMS Cards, ACH, and checks in one system

- Distributed intake
- Automated Reg E deadline tracking with alerts
- Provisional credit automation
- Automated letter generation
- Complete, timestamped audit trail
- Examiner-ready case history
- Dashboards and reporting
- Credits post back to your core, no re-keying
- Integrates with all major cores
- Roughly 45-day implementation

**You own the Reg E obligation. We make it defensible.**

## How one in three never becomes a chargeback

1

### Intake

Your officer opens the dispute exactly as they do today. Nothing new to learn.

2

### Eligibility

The system checks eligibility and applies Reg E guardrails on amount and case type.

3

### One click

Submits the transaction to the merchant network.

Not just the ones above your write-off threshold.

4

### Merchant window

Seconds to 72 hours. Provisional credit is not due for ten business days, so the clock allows the wait.

**31%**

of merchant-first inquiries end in a refund or a replacement.

Cases that resolve this way are never investigated, never billed, and never filed.

*Javelin Strategy and Research, on merchant-first inquiries. Separately, Datos Insights, March 2025: 73.6% of disputes become chargebacks.*

# What comes off that invoice

Core investigation fees avoided on claims that resolve with the merchant first. Same three volumes as before.

25 disputes a month

**\$2,000 to \$6,000**

a year

50 disputes a month

**\$4,000 to \$12,000**

a year

100 disputes a month

**\$8,000 to \$25,000**

a year

### Two things decide whether this is your number

- **Does your core bill you to investigate?**

If you investigate in house, the saving is staff hours instead of fees, and it is a smaller number.

- **Do you hold the claim, or transmit at intake?**

If it goes to your core the moment it is keyed, the fee is already spent before the merchant ever sees it.

# Two Free Offers

1

What would FusionDMS and Chargeback Intercept be worth at your institution?

2

**Dispute Management System Buyer's Guide**





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